



2017 EARLY BUY PROGRAM

EARLY EARLY BUY ORDERS

- Orders received after 9/1/16 and before 10/31/16 receive 2017 pricing. Please send via email to info@casualcushion.com or fax to 803-329-3041.
- Dealers can place an early buy order after 9/1/16 and the total of the order must be at least \$4,000.
- Orders of less than \$4,000, but more than \$2,500 do not qualify for early buy discount, but qualify for dating.
- Orders are shipped at factory discretion. There will be no exceptions.
- Pricing will be based on 50% + 10% + 10% + 10% discount (.3645 multiplier) off our retail price list. In addition, we will apply an additional 7.5% discount at time of shipment.
- Terms for early, early buy orders are 4/1/17 with approved credit.
- Freight terms are due upon receipt.
- Early buy discount is forfeited if paid beyond terms.

EARLY BUY ORDERS

- A written purchase order must be received by Casual Cushion no later than 11/30/16 with a minimum purchase of \$4,000. Please send via email to info@casualcushion.com or fax to 803-329-3041.
- Orders of less than \$4,000 but more than \$2,500 do not qualify for early buy discount but qualify for dating.
- Orders are shipped at factory discretion. There will be no exceptions.
- Pricing will be based on 50% + 10% + 10% + 10% discount (.3645 multiplier) off our retail price list. In addition, we will apply an additional 5% discount at time of shipment.
- Terms for early buy orders are 4/1/17 with approved credit.
- Freight terms are due upon receipt.
- Early buy discount is forfeited if paid beyond terms.

STOCKING DEALER ORDERS

The following prices will be in effect for all orders after 11/30/16:

- Dealers who place a single order of \$2,500 or more, pricing will be based on 50% + 10% + 10% + 10% discount (.3645 multiplier) off our retail price list.
- Dealers who place a single order of \$1,500 or more, pricing will be based on 50% + 10% + 10% discount (.405 multiplier) off our retail price list.
- Orders of less than \$1,500 are considered special orders and not stocking orders.
- Dealers who have placed a stocking order of at least \$1,500 will get the same discount as the initial stocking order on any subsequent orders more than \$1,500.
- Dealers who have placed an order of at least \$1,500 will have a discount of 10% higher on any subsequent stocking orders of **less** than \$1,500.
- Customers with a \$4,000 single order will have a discount of 50% + 10% + 10% (.405 multiplier) off our retail price on any subsequent orders of **less** than \$1,500.
- Customers with a \$1,500 single order will have a discount of 50% + 10% (.45 multiplier) off our retail price list on any subsequent orders of **less** than \$1,500.
- Terms for stocking orders are Net 30 with approved credit.
- Freight terms are due upon receipt.

Terms for stocking and special orders are net 30 upon approval of credit. Otherwise, our normal terms are 50% down and 50% before shipping. A 1% per month interest charge will be applied to all accounts that are more than 30 days past due.

I AGREE TO ALL TERMS LISTED ABOVE

Signature _____

Printed Name _____

Title _____

Date _____