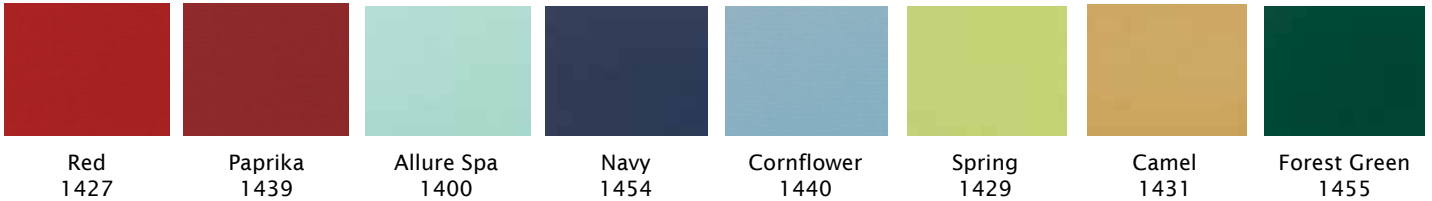




# 2017 Casual Cushion

## STOCKING DEALER UMBRELLA PROGRAM

- Pricing requires an initial order of 24 or 50 umbrellas across all sizes.
- Minimum order of 2 pieces per color, per size. All umbrellas must be ordered in even numbers.
- All fabrics except for printed fabrics are available.
- A grade solid fabrics are as follows (which carry a one year fade warranty):



- Pricing is F.O.B. Rock Hill and can be shipped with Early Buy.
- Terms: 5/1/17 with approved credit.
- No additional discounts available.
- Dealers who place an order of at least 50 umbrellas will get .3281 pricing on initial order and special orders in season including bases.
- Dealers who place an order of at least 24 umbrellas but less than 50 will get .3281 on the initial order and .3645 pricing on special orders in season including bases.
- Dealers who place an initial order of 24 may reorder 16 or more umbrellas at .3281 in season.

Item #	Description	Grade	Initial order price & special order price for customers who have ordered 50 or more	Special order price for dealers who have ordered 24-49 umbrellas
7560	7.5' Market Umbrella  6 rib aluminum frame crank lift and auto tilt  <b>Finishes:</b> Bronze, Champagne, Charcoal and White	A	\$93.48	\$103.85
		B	\$109.98	\$122.18
		C	\$127.88	\$142.07
		D	\$141.95	\$157.70
		E	\$160.40	\$178.19
		F	\$153.46	\$170.48
		G	\$181.25	\$201.35
9580	9' Market Umbrella  8 rib aluminum frame crank lift and auto tilt  <b>Finishes:</b> Bronze, Champagne, Charcoal and White	A	\$125.00	\$132.00
		B	\$152.37	\$169.28
		C	\$165.28	\$183.61
		D	\$183.51	\$203.87
		E	\$203.94	\$226.57
		F	\$234.26	\$260.25
		G	\$267.67	\$297.36
1180	11' Market Umbrella  8 rib aluminum frame crank lift and collar tilt  <b>Finishes:</b> Bronze, Champagne, Charcoal and White	A	\$181.25	\$201.36
		B	\$197.16	\$219.03
		C	\$211.58	\$235.06
		D	\$230.06	\$255.59
		E	\$258.90	\$287.63
		F	\$295.29	\$328.05
		G	\$331.04	\$367.77
1060	10' x 6' Market Umbrella  rectangular hexagon umbrella 8 rib aluminum frame crank lift and not tilt  <b>Finishes:</b> Bronze and Charcoal	A	\$165.15	\$183.47
		B	\$175.67	\$195.16
		C	\$190.92	\$212.10
		D	\$224.72	\$249.65
		E	\$241.57	\$268.37
		F	\$263.32	\$292.53
		G	\$289.63	\$321.76